Lab questions:

1. Jason would like to offer his first time catering clients a 10% discount. How would you accommodate this?
2. Jason would like to offer a discount to his customers that recommend his services. How would you accommodate this?
3. Jason’s business is booming. At one point does she have to worry about setting up an HST account with the government? When does he charge HST? How does he calculate what she should be giving the government?
4. Jason’s customers would like to purchase gift certificates for Christmas. How would you accommodate the sale of the gift certificate? How would Jason know when the gift certificate has been used?
5. Income tax time is coming up and Jason has to supply his Accountant with his income and expenses. How would he do that? Does your model accommodate that? What queries does he need? What are the government requirements?
6. Listeria was found in packaged lettuce sold at Wal-Mart. Jason thinks he’s bought the packaged lettuce. What should he do?
7. Jason is often asked if he will offer discounts for cash sales – should he?
8. Jason’s customer didn’t like his poutine and demands a refund – how would your model accommodate this?
9. Local restauranteurs are putting together a booklet of coupons. Jason likes the idea and is thinking of offering a free beverage with every hamburger and fries order. How would your model accommodate this?
10. Jason’s wondering how profitable his new poutine recipe is. Using your model, how would you answer that question?